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## **Mitsubishi Electric Announces Consolidated Financial Results for Fiscal 2021**

**TOKYO, April 28, 2021** – [Mitsubishi Electric Corporation](#) (TOKYO: 6503) announced today its consolidated financial results for fiscal 2021 (April 1, 2020- March 31, 2021).

### **Consolidated Financial Results**

Revenue:	4,191.4	billion yen	(6% decrease from the previous fiscal year)
Operating profit:	230.1	billion yen	(11% decrease from the previous fiscal year)
Profit before income taxes:	258.7	billion yen	(8% decrease from the previous fiscal year)
Net profit attributable to Mitsubishi Electric Corp. stockholders:	193.1	billion yen	(13% decrease from the previous fiscal year)

The economy in fiscal 2021 continued to see recovery in China mainly owing to an increase in capital expenditures for fixed assets, particularly in public investment, as an effect of political measures. Japan, the U.S. and Europe experienced a significant economic slowdown due to the serious impact of the novel coronavirus diseases (COVID-19) in the first quarter, but saw recovery in the corporate sector in general, while the paces of recovery in the household sector varied depending on the situation of the expansion of COVID-19.

Under these circumstances, the Mitsubishi Electric Group has been working even harder than before to promote growth strategies rooted in its advantages, while continuously implementing initiatives to strengthen its competitiveness and business structure.

### ***Revenue***

Revenue increased for the second half of fiscal 2021 but decreased in the annual results by 271.0 billion yen from the previous fiscal year to 4,191.4 billion yen as revenue decreased in all segments due to the serious impact of COVID-19 primarily in the first half. Industrial Automation Systems segment saw a decrease in the automotive equipment business due to decreased demand for new cars in all regions except for China. The factory automation systems business remained substantially unchanged from the previous fiscal year due to an increase in demand relating to 5G and semiconductor despite stagnation in automotive-related demand worldwide and machinery- and building-related demand in Japan. Home Appliances segment saw a decrease in a part of air conditioners due to limited economic activities outside Japan and restrained capital expenditures worldwide. Meanwhile, there was some demand for residential air conditioners during stay-at-home period.

### ***Operating Profit***

Operating profit increased for the second half but decreased in the annual results by 29.4 billion yen from the previous fiscal year to 230.1 billion yen as operating profit decreased in all segments except for Energy and Electric Systems segment. Operating profit ratio decreased by 0.3% from the previous fiscal year to 5.5% due primarily to decreased revenue.

The cost ratio increased by 0.3% from the previous fiscal year due primarily to lowered operation caused by decreased revenue of Industrial Automation Systems segment despite an improvement in Energy and Electric Systems segment due to a shift in project portfolios. Selling, general and administrative expenses decreased by 63.4 billion yen from the previous fiscal year due mainly to reduced cost, while selling, general and administrative expenses to revenue ratio remained substantially unchanged from the previous fiscal year. Other profit (loss) decreased by 4.9 billion yen from the previous fiscal year due primarily to increased loss on impairment of fixed assets, while other profit (loss) to revenue ratio remained substantially unchanged from the previous fiscal year.

***Profit before income taxes***

Profit before income taxes decreased by 23.2 billion yen from the previous fiscal year to 258.7 billion yen due mainly to a decrease in operating profit despite an improvement in non-operating expenses owing to improved gain/loss on foreign exchange. Profit before income taxes to revenue ratio was 6.2%.

***Net profit attributable to Mitsubishi Electric Corporation stockholders***

Net profit attributable to Mitsubishi Electric Corporation stockholders decreased by 28.7 billion yen from the previous fiscal year to 193.1 billion yen due primarily to decreased profit before income taxes and the impact of reduced income taxes as a result of the reorganization of its affiliated company outside Japan in the previous fiscal year. Net profit attributable to Mitsubishi Electric Corporation stockholders to revenue ratio was 4.6%.

ROE decreased by 1.7% from the previous fiscal year to 7.5%.

**Consolidated Financial Results by Business Segment**

***Energy and Electric Systems***

Revenue:	1,270.2 billion yen	(3% decrease from the previous fiscal year which recorded 1,307.3 billion yen)
Operating profit:	108.9 billion yen	(26.6 billion yen increase from the previous fiscal year which recorded 82.3 billion yen)

The market of the social infrastructure systems business saw a decrease in demand relating to power generation worldwide and the reconsideration of the capital expenditure plans by railway companies in Japan due to the impact of COVID-19, while investment in public utilities for preventing and reducing disaster risks and demand relating to the electricity systems reform remained buoyant in Japan. In this environment, the business saw a decrease in orders from the previous fiscal year due primarily to decreases in the transportation systems and the power systems businesses in Japan, while revenue increased from the previous fiscal year due mainly to progress in orders already received for projects in the power systems business and an increase in the public utility systems business in Japan.

The market of the building systems business saw decreased demand in new installations and renewals of elevators and escalators worldwide due to delay in construction and the reconsideration of the capital expenditure plans that happened in stagnation caused by the impact of COVID-19. In this environment, the business saw decreases in both orders and revenue from the previous fiscal year due primarily to decreases in Asia and Japan.

As a result, revenue for this segment decreased by 3% from the previous fiscal year to 1,270.2 billion yen.

Operating profit increased by 26.6 billion yen from the previous fiscal year to 108.9 billion yen due mainly to a shift in project portfolios and cost improvement.

***Industrial Automation Systems***

Revenue:	1,248.5 billion yen	(7% decrease from the previous fiscal year which recorded 1,349.4 billion yen)
Operating profit:	40.5 billion yen	(28.3 billion yen decrease from the previous fiscal year which recorded 68.9 billion yen)

The market of the factory automation systems business saw an increase in demand relating to 5G and semiconductor outside Japan and demand relating to increased mask production in China, while there was

continuing stagnation in automotive-related demand worldwide and machinery- and building-related demand in Japan. In this environment, the business saw an increase in orders due primarily to an increase in demand relating to semiconductor and lithium-ion battery, while revenue remained substantially unchanged from the previous fiscal year.

The market of the automotive equipment business saw a decrease in demand for new cars in all regions except for China due to the impact of COVID-19 primarily in the first half. In this environment, the business saw decreases in both orders and revenue from the previous fiscal year due mainly to a decrease in electrical components despite an increase in electric vehicle-related equipment such as motors and inverters.

As a result, revenue for this segment decreased by 7% from the previous fiscal year to 1,248.5 billion yen.

Operating profit decreased by 28.3 billion yen from the previous fiscal year to 40.5 billion yen due mainly to decreased revenue.

### ***Information and Communication Systems***

Revenue:	380.1 billion yen	(17% decrease from the previous fiscal year which recorded 455.5 billion yen)
Operating profit:	16.4 billion yen	(10.0 billion yen decrease from the previous fiscal year which recorded 26.4 billion yen)

The market of the information systems and service business saw delays and cancellations of system development projects, particularly in the manufacturing industry, due to the impact of COVID-19. In this environment, the business saw decreases in both orders and revenue from the previous fiscal year due mainly to a decrease in the system integrations business.

The electronic systems business saw decreases in both orders and revenue from the previous fiscal year due primarily to a decrease in large-scale projects for the defense systems business.

As a result, revenue for this segment decreased by 17% from the previous fiscal year to 380.1 billion yen.

Operating profit decreased by 10.0 billion yen from the previous fiscal year to 16.4 billion yen due mainly to decreased revenue.

### ***Electronic Devices***

Revenue:	205.2 billion yen	(2% decrease from the previous fiscal year which recorded 208.7 billion yen)
Operating profit:	6.2 billion yen	(2.4 billion yen decrease from the previous fiscal year which recorded 8.7 billion yen)

The market of the electronic devices business saw a slowdown in demand for power modules used in railcar and industrial applications, while demand for high frequency and optical devices relating to next-generation data centers remained buoyant. In this environment, the business saw an increase in orders from the previous fiscal year due primarily to an increase in power modules used in automotive applications, while revenue decreased by 2% from the previous fiscal year to 205.2 billion yen due mainly to decreases in TFT-LCD modules and power modules used in industrial and railcar applications despite an increase in high frequency and optical devices, particularly in optical communication devices.

Operating profit decreased by 2.4 billion yen from the previous fiscal year to 6.2 billion yen due mainly to decreased revenue.

### ***Home Appliances***

Revenue:	1,038.3 billion yen	(5% decrease from the previous fiscal year which recorded 1,090.2 billion yen)
Operating profit:	75.7 billion yen	(2.4 billion yen decrease from the previous fiscal year which recorded 78.2 billion yen)

The market of the home appliances business saw a decrease in demand for a part of air conditioners globally due primarily to the impact of COVID-19 causing lockdowns and considerable limitation of economic

activities outside Japan, particularly in the first half, and restrained capital expenditure worldwide. Meanwhile, there was demand for residential air conditioners due to increased time at home. In this environment, the business saw a decrease in revenue by 5% from the previous fiscal year to 1,038.3 billion yen due primarily to a decrease in a part of air conditioners.

Operating profit decreased by 2.4 billion yen from the previous fiscal year to 75.7 billion yen due mainly to decreased revenue.

#### **Others**

Revenue:	603.0 billion yen	(9% decrease from the previous fiscal year which recorded 659.6 billion yen)
Operating profit:	13.6 billion yen	(12.4 billion yen decrease from the previous fiscal year which recorded 26.0 billion yen)

Revenue decreased by 9% from the previous fiscal year to 603.0 billion yen due primarily to decreases in services and engineering at affiliated companies.

Operating profit decreased by 12.4 billion yen from the previous fiscal year to 13.6 billion yen due mainly to decreased revenue.

### **Fundamental Dividend Distribution Policy and Fiscal 2021 Dividend**

#### ***Fundamental dividend distribution policy***

Mitsubishi Electric's fundamental policy is to comprehensively promote improvement in shareholder profit from the viewpoints of appropriate profit distribution commensurate with earnings performance of the respective fiscal year, as well as strengthening our financial standing through the company's internal reserves, with the ultimate goal of enhancing corporate value.

#### ***Fiscal 2021 dividend***

Considering the company's business performance and financial conditions in fiscal 2021, the company has decided to pay a year-end retained earnings dividend of 26 yen per share for fiscal 2021. Adding the interim dividend of 10 yen per share, the total annual dividend will be 36 yen per share. Payment is planned to begin on June 2, 2021.

The retained earnings dividend for fiscal 2022 is still undecided.

*cf. In fiscal 2020, interim dividend was 14 yen and year-end dividend was 26 yen per share. (Annual dividend of 40 yen per share)*

### **Financial Standing**

#### ***An analysis on the status of assets, liabilities and equity on a consolidated basis***

Total assets as of the end of this fiscal year increased from the end of the previous fiscal year by 388.1 billion yen to 4,797.9 billion yen. The change in balance of total assets was mainly attributable to increases in cash and cash equivalents by 229.8 billion yen, and other financial assets by 91.2 billion yen. Working capital saw a decrease in the sum of trade receivables and contract assets by 63.0 billion yen, while inventories increased by 49.8 billion yen.

Cash and cash equivalents increased due to reduced use of materials and cost which exceeds a decrease in trade receivables reflecting decreased revenue for fiscal 2021. Other financial assets increased due primarily to an increase in investment securities mainly reflecting a rise in stock prices.

Total liabilities increased from the end of the previous fiscal year by 56.3 billion yen to 1,927.3 billion yen due primarily to an increase in other current liabilities by 68.9 billion yen, while balances of bonds, borrowings and lease liabilities decreased by 11.5 billion yen. Bonds and borrowings decreased by 18.1 billion yen from the end of the previous fiscal year to 248.8 billion yen, with the ratio of bonds and borrowings to total assets recording 5.2%, representing a 0.9 point decrease compared to the end of the previous fiscal year.

Mitsubishi Electric Corporation stockholders' equity increased by 324.5 billion yen compared to the end of the previous fiscal year to 2,754.2 billion yen. The stockholders' equity ratio was recorded at 57.4%,

representing a 2.3 point increase compared to the end of the previous fiscal year. These changes mainly result from increases from recording a net profit attributable to Mitsubishi Electric Corporation stockholders of 193.1 billion yen and accumulated other comprehensive income by 129.6 billion yen mainly reflecting a rise in stock prices and the yen depreciating against other currencies, despite a decrease due to dividend payment of 77.2 billion yen.

***An analysis on the status of cash flow on a consolidated basis***

Cash flows from operating activities for fiscal 2021 was 542.1 billion yen (cash in), while cash flows from investing activities was 176.5 billion yen (cash out). As a result, free cash flow was 365.5 billion yen (cash in). Cash flows from financing activities was 157.3 billion yen (cash out), and cash and cash equivalents at end of period increased from the end of the previous fiscal year by 229.8 billion yen to 767.4 billion yen.

Net cash provided by operating activities increased by 146.2 billion yen from the previous fiscal year due primarily to reduced use of materials and cost throughout fiscal 2021 and increased trade payables to deal with increased orders in the fourth quarter, despite decreased profit.

Net cash used in investing activities decreased by 27.4 billion yen from the previous fiscal year due mainly to a decrease in purchase of property, plant and equipment.

Net cash used in financing activities increased by 0.8 billion yen from the previous fiscal year.

**Forecast for Fiscal 2022**

The global economy in fiscal 2022 is expected to experience a progress in recovery in general as an effect of political measures in various countries and regions, particularly the U.S. and China, although the impact of COVID-19 on economy remains uncertain.

Under these circumstances, the Mitsubishi Electric Group aims to uplift the profitability of its main businesses by promoting its global operations. The Group also aims to further strengthen its business foundation by accelerating business model transformations with active exploration of open innovations, reinforcing its solution businesses for increasingly diverse social issues, and reviewing its business portfolios for higher profitability and more effective use of business resources.

The current financial performance forecast for fiscal 2022 follows below.

***Current consolidated forecast for fiscal 2022***

Revenue	4,470.0	billion yen	(7% increase from fiscal 2021)
Operating profit	260.0	billion yen	(13% increase from fiscal 2021)
Profit before income taxes	285.0	billion yen	(10% increase from fiscal 2021)
Net profit attributable to Mitsubishi Electric Corp. stockholders	210.0	billion yen	(9% increase from fiscal 2021)

Exchange rates for this forecast is 105 yen to the U.S. dollar, 125 yen to the euro and 16.5 yen to the Chinese yuan.

**Note:** *The results forecast above is based on assumptions deemed reasonable by the company at the present time, and actual results may differ significantly from forecasts. Please refer to the cautionary statement at the end.*

**Policy Regarding Financial Reporting Standards**

Mitsubishi Electric has voluntarily adopted International Financial Reporting Standards (IFRS) for its consolidated financial statements from the first quarter of the fiscal year ended March 31, 2019, in order to enhance international comparability of its financial information in the capital markets.

## Consolidated Financial Results Summary

(In billions of yen except where noted)

	FY '20 (A) (Apr. 1, 2019 – Mar. 31, 2020)	FY '21 (B) (Apr. 1, 2020 – Mar. 31, 2021)		
			B – A	B/A (%)
Revenue	4,462.5	<b>4,191.4</b>	(271.0)	94
Operating profit	259.6	<b>230.1</b>	(29.4)	89
Profit before income taxes	281.9	<b>258.7</b>	(23.2)	92
Net profit attributable to Mitsubishi Electric Corp. stockholders	221.8	<b>193.1</b>	(28.7)	87
Basic earnings per share attributable to Mitsubishi Electric Corp. stockholders	103. <sup>41</sup> yen	<b>90.<sup>03</sup> yen</b>	(13. <sup>38</sup> yen)	87
Dividend per share				
Annual dividend	40 yen	36 yen	(4 yen)	90
Interim dividend	14 yen	10 yen		
Year-end dividend	26 yen	26 yen		

**Notes:**

- 1) Consolidated financial statements are prepared in accordance with International Financial Reporting Standards (IFRS).
- 2) The company has 205 consolidated subsidiaries.

## Consolidated Financial Statements

### Consolidated Statement of Profit or Loss and Consolidated Statement of Comprehensive Income (Fiscal 2021)

#### (Consolidated Statement of Profit or Loss)

(In millions of yen)

	FY '20 (Apr. 1, 2019 – Mar. 31, 2020)		FY '21 (Apr. 1, 2020 – Mar. 31, 2021)		B – A	B/A (%)
	(A)	% of total	(B)	% of total		
Revenue	4,462,509	100.0	4,191,433	100.0	(271,076)	94
Cost of sales	3,200,170	71.7	3,017,059	72.0	(183,111)	94
Selling, general and administrative expenses	1,017,075	22.8	953,602	22.8	(63,473)	94
Other profit (loss)	14,397	0.3	9,423	0.3	(4,974)	65
Operating profit	259,661	5.8	230,195	5.5	(29,466)	89
Financial income	10,285	0.2	12,136	0.3	1,851	118
Financial expenses	7,008	0.1	2,828	0.1	(4,180)	40
Share of profit of investments accounted for using the equity method	19,048	0.4	19,251	0.5	203	101
Profit before income taxes	281,986	6.3	258,754	6.2	(23,232)	92
Income taxes	48,474	1.1	57,071	1.4	8,597	118
Net profit	233,512	5.2	201,683	4.8	(31,829)	86
Net profit attributable to:						
Mitsubishi Electric Corp. stockholders	221,834	5.0	193,132	4.6	(28,702)	87
Non-controlling interests	11,678	0.2	8,551	0.2	(3,127)	73

**(Consolidated Statement of Comprehensive Income)**

(In millions of yen)

	FY '20 (A) (Apr. 1, 2019 – Mar. 31, 2020)	FY '21 (B) (Apr. 1, 2020 – Mar. 31, 2021)	B – A
Net profit	233,512	201,683	(31,829)
(Other comprehensive income (loss), net of tax)			
Items that will not be reclassified to net profit			
Changes in fair value of financial assets measured at fair value through other comprehensive income	(31,874)	64,457	96,331
Remeasurements of defined benefit plans	(23,574)	84,501	108,075
Share of other comprehensive income of investments accounted for using the equity method	(1,528)	2,159	3,687
Subtotal	(56,976)	151,117	208,093
Items that may be reclassified to net profit			
Exchange differences on translating foreign operations	(49,360)	61,880	111,240
Net changes in the fair value of cash flow hedges	20	92	72
Share of other comprehensive income of investments accounted for using the equity method	(2,434)	1,182	3,616
Subtotal	(51,774)	63,154	114,928
Total other comprehensive income (loss)	(108,750)	214,271	323,021
Comprehensive income	124,762	415,954	291,192
Comprehensive income attributable to:			
Mitsubishi Electric Corp. stockholders	117,132	401,559	284,427
Non-controlling interests	7,630	14,395	6,765



## Consolidated Statement of Financial Position

(In millions of yen)

	FY '20 (A) (ended Mar. 31, 2020)	FY '21 (B) (ended Mar. 31, 2021)	B – A
<b>(Assets)</b>			
Current assets	2,628,033	2,846,972	218,939
Cash and cash equivalents	537,559	767,406	229,847
Trade receivables	900,430	906,831	6,401
Contract assets	343,637	274,231	(69,406)
Inventories	693,890	743,782	49,892
Other current assets	152,517	154,722	2,205
Non-current assets	1,781,738	1,950,949	169,211
Investments accounted for using the equity method	196,237	205,464	9,227
Other financial assets	262,367	353,624	91,257
Property, plant and equipment	854,382	857,645	3,263
Other non-current assets	468,752	534,216	65,464
<b>Total assets</b>	<b>4,409,771</b>	<b>4,797,921</b>	<b>388,150</b>
<b>(Liabilities)</b>			
Current liabilities	1,402,665	1,505,381	102,716
Bonds, borrowings and lease liabilities	133,369	152,657	19,288
Trade payables	527,307	541,774	14,467
Other current liabilities	741,989	810,950	68,961
Non-current liabilities	468,247	421,929	(46,318)
Bonds, borrowings and lease liabilities	243,634	212,774	(30,860)
Net defined benefit liabilities	163,240	161,388	(1,852)
Other non-current liabilities	61,373	47,767	(13,606)
<b>Total liabilities</b>	<b>1,870,912</b>	<b>1,927,310</b>	<b>56,398</b>
<b>(Equity)</b>			
Mitsubishi Electric Corp. stockholders' equity	2,429,743	2,754,293	324,550
Common stock	175,820	175,820	—
Capital surplus	202,832	202,777	(55)
Retained earnings	2,071,817	2,266,490	194,673
Accumulated other comprehensive income (loss)	(17,802)	111,801	129,603
Treasury stock, at cost	(2,924)	(2,595)	329
Non-controlling interests	109,116	116,318	7,202
<b>Total equity</b>	<b>2,538,859</b>	<b>2,870,611</b>	<b>331,752</b>
<b>Total liabilities and equity</b>	<b>4,409,771</b>	<b>4,797,921</b>	<b>388,150</b>
Bonds, borrowings and lease liabilities	377,003	365,431	(11,572)
Excluding lease liabilities	267,008	248,897	(18,111)
Accumulated other comprehensive income (loss):			
Exchange differences on translating foreign operations	(39,519)	17,866	57,385
Financial assets measured at fair value through other comprehensive income	21,754	93,893	72,139
Net changes in the fair value of cash flow hedges	(37)	42	79

## Consolidated Statement of Changes in Equity

FY '20 (Apr. 1, 2019 – Mar. 31, 2020)

(In millions of yen)

	Mitsubishi Electric Corp. stockholders' equity						Non-controlling interests	Total equity
	Common stock	Capital surplus	Retained earnings	Accumulated other comprehensive income (loss)	Treasury stock, at cost	Total		
Balance at beginning of period	175,820	202,834	1,960,466	63,809	(2,983)	2,399,946	111,209	2,511,155
Cumulative effects of changes in accounting policies			(1,521)			(1,521)	(7)	(1,528)
Restated balance at beginning of period	175,820	202,834	1,958,945	63,809	(2,983)	2,398,425	111,202	2,509,627
Comprehensive income								
Net profit			221,834			221,834	11,678	233,512
Other comprehensive income (loss), net of tax				(104,702)		(104,702)	(4,048)	(108,750)
Comprehensive income	—	—	221,834	(104,702)	—	117,132	7,630	124,762
Reclassification to retained earnings			(23,091)	23,091		—		—
Dividends			(85,871)			(85,871)	(7,826)	(93,697)
Purchase of treasury stock					(785)	(785)		(785)
Disposal of treasury stock		(844)			844	0		0
Transactions with non-controlling interests and others		842				842	(1,890)	(1,048)
Balance at end of period	175,820	202,832	2,071,817	(17,802)	(2,924)	2,429,743	109,116	2,538,859

FY '21 (Apr. 1, 2020 – Mar. 31, 2021)

(In millions of yen)

	Mitsubishi Electric Corp. stockholders' equity						Non-controlling interests	Total equity
	Common stock	Capital surplus	Retained earnings	Accumulated other comprehensive income (loss)	Treasury stock, at cost	Total		
Balance at beginning of period	175,820	202,832	2,071,817	(17,802)	(2,924)	2,429,743	109,116	2,538,859
Comprehensive income								
Net profit			193,132			193,132	8,551	201,683
Other comprehensive income (loss), net of tax				208,427		208,427	5,844	214,271
Comprehensive income	—	—	193,132	208,427	—	401,559	14,395	415,954
Reclassification to retained earnings			78,824	(78,824)		—		—
Dividends			(77,283)			(77,283)	(7,107)	(84,390)
Purchase of treasury stock					(367)	(367)		(367)
Disposal of treasury stock		(696)			696	0		0
Transactions with non-controlling interests and others		641				641	(86)	555
Balance at end of period	175,820	202,777	2,266,490	111,801	(2,595)	2,754,293	116,318	2,870,611

## Consolidated Statement of Cash Flows

(In millions of yen)

	FY '20 (Apr. 1, 2019– Mar. 31, 2020) (A)	FY '21 (Apr. 1, 2020– Mar. 31, 2021) (B)	B – A
<b>I Cash flows from operating activities</b>			
1 Net profit	233,512	201,683	(31,829)
2 Adjustments to cash flows from operating activities			
(1) Depreciation, amortization and other	212,018	221,146	9,128
(2) Decrease in trade receivables	23,956	13,005	(10,951)
(3) Decrease (increase) in contract assets	(48,213)	70,164	118,377
(4) Decrease (increase) in inventories	18,504	(28,115)	(46,619)
(5) Increase (decrease) in trade payables	(28,582)	6,938	35,520
(6) Others, net	(15,361)	57,298	72,659
Cash flows from operating activities	395,834	542,119	146,285
<b>II Cash flows from investing activities</b>			
1 Purchase of property, plant and equipment	(192,833)	(168,920)	23,913
2 Proceeds from sale of property, plant and equipment	19,571	14,226	(5,345)
3 Purchase of investment securities (net of cash acquired)	(20,019)	(15,903)	4,116
4 Proceeds from sale of investment securities (net of cash disposed)	13,687	13,445	(242)
5 Others, net	(24,403)	(19,400)	5,003
Cash flows from investing activities	(203,997)	(176,552)	27,445
<b>I + II Free cash flow</b>	191,837	365,567	173,730
<b>III Cash flows from financing activities</b>			
1 Proceeds and repayments of bonds and long-term borrowings	(6,326)	(37,389)	(31,063)
2 Increase (decrease) in short-term borrowings, net	(2,093)	20,225	22,318
3 Repayments of lease liabilities	(53,947)	(54,992)	(1,045)
4 Dividends paid	(85,871)	(77,283)	8,588
5 Purchase of treasury stock	(785)	(367)	418
6 Disposal of treasury stock	0	0	0
7 Others, net	(7,432)	(7,546)	(114)
Cash flows from financing activities	(156,454)	(157,352)	(898)
<b>IV Effect of exchange rate changes on cash and cash equivalents</b>	(12,048)	21,632	33,680
<b>V Net increase (decrease) in cash and cash equivalents</b>	23,335	229,847	206,512
<b>VI Cash and cash equivalents at beginning of period</b>	514,224	537,559	23,335
<b>VII Cash and cash equivalents at end of period</b>	537,559	767,406	229,847

## Consolidated Segment Information (Fiscal 2021)

### 1. Revenue and Operating Profit by Business Segment

(In millions of yen)

Business Segment	FY '20 (Apr. 1, 2019 – Mar. 31, 2020)		FY '21 (Apr. 1, 2020 – Mar. 31, 2021)		C – A	D – B	C/A (%)
	Revenue (A)	Operating profit (B)	Revenue (C)	Operating profit (D)			
Energy and Electric Systems	1,307,389	82,309	1,270,287	108,944	(37,102)	26,635	97
Industrial Automation Systems	1,349,429	68,962	1,248,566	40,582	(100,863)	(28,380)	93
Information and Communication Systems	455,596	26,457	380,159	16,437	(75,437)	(10,020)	83
Electronic Devices	208,750	8,701	205,260	6,292	(3,490)	(2,409)	98
Home Appliances	1,090,248	78,206	1,038,310	75,760	(51,938)	(2,446)	95
Others	659,636	26,050	603,089	13,628	(56,547)	(12,422)	91
Subtotal	5,071,048	290,685	4,745,671	261,643	(325,377)	(29,042)	94
Eliminations and corporate	(608,539)	(31,024)	(554,238)	(31,448)	54,301	(424)	—
Consolidated Total	4,462,509	259,661	4,191,433	230,195	(271,076)	(29,466)	94

\*Notes: 1) Inter-segment revenue are included in the above chart.

2) Gain on sales of land within other profit (loss) presented in the 'Consolidated Statement of Profit or Loss' is allocated to each segment.

### 2. Revenue by Location of Customers

(In millions of yen)

Location of Customers	FY '20 (Apr. 1, 2019 – Mar. 31, 2020)		FY '21 (Apr. 1, 2020 – Mar. 31, 2021)		B – A	B/A (%)
	Revenue (A)	% of total revenue	Revenue (B)	% of total revenue		
Japan	2,610,322	58.5	2,430,839	58.0	(179,483)	93
North America	432,096	9.7	379,253	9.1	(52,843)	88
China	420,529	9.4	481,882	11.5	61,353	115
Other than China	499,444	11.2	444,658	10.6	(54,786)	89
Asia (excluding Japan)	919,973	20.6	926,540	22.1	6,567	101
Europe	437,214	9.8	391,618	9.3	(45,596)	90
Others	62,904	1.4	63,183	1.5	279	100
Total overseas revenue	1,852,187	41.5	1,760,594	42.0	(91,593)	95
Consolidated total	4,462,509	100.0	4,191,433	100.0	(271,076)	94

## Notes to the Consolidated Financial Statements

### (Matters regarding the scope of consolidation and application of the equity method: changes against the previous fiscal year end)

Number of subsidiaries: 205 (Added: 3; Excluded: 1)

Number of equity method associates: 38 (Added: 1; Excluded: 2)

### (Per share information)

	FY '20 (Apr. 1, 2019 – Mar. 31, 2020)	FY '21 (Apr. 1, 2020 – Mar. 31, 2021)
Net profit attributable to Mitsubishi Electric Corp. stockholders	221,834 million yen	193,132 million yen
Effect of potential ordinary shares	–	–
Diluted Net profit attributable to Mitsubishi Electric Corp. stockholders	221,834 million yen	193,132 million yen
Average ordinary shares outstanding	2,145,093,215 shares	2,145,244,653 shares
Cause of dilution		
Stock options	–	–
Adjusted ordinary shares outstanding	2,145,093,215 shares	2,145,244,653 shares
Mitsubishi Electric Corp. stockholders' equity per share	1,132. <sup>69</sup> yen	1,283. <sup>88</sup> yen
Basic earnings per share attributable to Mitsubishi Electric Corp. stockholders	103. <sup>41</sup> yen	90. <sup>03</sup> yen
Diluted earnings per share attributable to Mitsubishi Electric Corp. stockholders	103. <sup>41</sup> yen	90. <sup>03</sup> yen

### (Notes regarding the going concern assumption)

Not applicable

### (Significant subsequent events)

Not applicable

**Condensed Quarterly Consolidated Financial Statements**  
**Condensed Quarterly Consolidated Statement of Profit or Loss and Condensed Quarterly**  
**Consolidated Statement of Comprehensive Income (Fourth Quarter, Fiscal 2021)**

**(Condensed Quarterly Consolidated Statement of Profit or Loss)**

(In millions of yen)

	FY '20 (Jan. 1, 2020 – Mar. 31, 2020)		FY '21 (Jan. 1, 2021 – Mar. 31, 2021)		B – A	B/A (%)
	(A)	% of total	(B)	% of total		
Revenue	1,212,380	100.0	1,250,822	100.0	38,442	103
Cost of sales	868,290	71.6	893,289	71.4	24,999	103
Selling, general and administrative expenses	269,235	22.2	272,789	21.8	3,554	101
Other profit (loss)	2,549	0.2	7,743	0.6	5,194	304
Operating profit	77,404	6.4	92,487	7.4	15,083	119
Financial income	1,503	0.1	4,250	0.3	2,747	283
Financial expenses	1,436	0.1	764	0.1	(672)	53
Share of profit of investments accounted for using the equity method	5,733	0.5	4,428	0.4	(1,305)	77
Profit before income taxes	83,204	6.9	100,401	8.0	17,197	121
Income taxes	19,263	1.6	12,573	1.0	(6,690)	65
Net profit	63,941	5.3	87,828	7.0	23,887	137
Net profit attributable to:						
Mitsubishi Electric Corp. stockholders	62,124	5.1	85,351	6.8	23,227	137
Non-controlling interests	1,817	0.2	2,477	0.2	660	136

**(Condensed Quarterly Consolidated Statement of Comprehensive Income)**

(In millions of yen)

	FY '20 (A) (Jan. 1, 2020 – Mar. 31, 2020)	FY '21 (B) (Jan. 1, 2021 – Mar. 31, 2021)	B – A
Net profit	63,941	87,828	23,887
(Other comprehensive income (loss), net of tax)			
Items that will not be reclassified to net profit			
Changes in fair value of financial assets measured at fair value through other comprehensive income	(45,411)	12,175	57,586
Remeasurements of defined benefit plans	(23,574)	84,501	108,075
Share of other comprehensive income of investments accounted for using the equity method	(1,390)	1,457	2,847
Subtotal	(70,375)	98,133	168,508
Items that may be reclassified to net profit			
Exchange differences on translating foreign operations	(44,379)	40,365	84,744
Net changes in the fair value of cash flow hedges	(58)	(29)	29
Share of other comprehensive income of investments accounted for using the equity method	439	1,702	1,263
Subtotal	(43,998)	42,038	86,036
Total other comprehensive income (loss)	(114,373)	140,171	254,544
Comprehensive income	(50,432)	227,999	278,431
Comprehensive income attributable to:			
Mitsubishi Electric Corp. stockholders	(48,608)	221,032	269,640
Non-controlling interests	(1,824)	6,967	8,791

### **Cautionary Statement**

While the statements herein including the forecast of the Mitsubishi Electric Group are based on assumptions the Group considers to be reasonable under the circumstances on the date of announcement, actual results may differ significantly from forecasts.

Such factors materially affecting the expectations expressed herein shall include but are not limited to the following:

- (1) Any change in worldwide economic and social conditions, as well as laws, regulations, taxation and other legislation
- (2) Changes in foreign currency exchange rates, especially JPY/U.S. dollar rates
- (3) Changes in stock markets, especially in Japan
- (4) Changes in balance of supply and demand of products that may affect prices and volume, as well as material procurement conditions
- (5) Changes in the ability to fund raising, especially in Japan
- (6) Uncertainties relating to patents, licenses and other intellectual property, including disputes involving patent infringement
- (7) New environmental regulations or the arising of environmental issues
- (8) Defects in products or services
- (9) Litigation and legal proceedings brought and contemplated against the Company or its subsidiaries and affiliates that may adversely affect operations or finances
- (10) Technological change, the development of products using new technology, manufacturing and time-to-market
- (11) Business restructuring
- (12) Incidents related to information security
- (13) Large-scale disasters including earthquakes, typhoons, tsunami, fires and others
- (14) Social or political upheaval caused by terrorism, war, pandemics, or other factors
- (15) Important matters related to the directors and executive officers, major shareholders and affiliated companies of Mitsubishi Electric Corporation

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### **About Mitsubishi Electric Corporation**

With 100 years of experience in providing reliable, high-quality products, Mitsubishi Electric Corporation (TOKYO: 6503) is a recognized world leader in the manufacture, marketing and sales of electrical and electronic equipment used in information processing and communications, space development and satellite communications, consumer electronics, industrial technology, energy, transportation and building equipment. Mitsubishi Electric enriches society with technology in the spirit of its “Changes for the Better.” The company recorded a revenue of 4,191.4 billion yen (U.S.\$ 37.8 billion\*) in the fiscal year ended March 31, 2021. For more information, please visit [www.MitsubishiElectric.com](http://www.MitsubishiElectric.com)

\*U.S. dollar amounts are translated from yen at the rate of ¥111=U.S.\$1, the approximate rate on the Tokyo Foreign Exchange Market on March 31, 2021



**Fiscal 2021 Consolidated Results**

1. Financial Results
2. Revenue and Operating Profit by Segment
3. Overseas Revenue by Segment
4. Overseas Revenue by Region
5. Overseas Production Volume
6. Orders by Segment
7. Foreign Exchange Rates for Recording Revenue and  
Impact of Exchange Rate Fluctuations on Revenue
8. Capital Expenditures
9. Depreciation and Other
10. Research and Development Expenditures
11. Bonds and Borrowings
12. Number of Employees

<Reference>

1. Quarterly Financial Results for Fiscal 2021
2. Quarterly Revenue and Operating Profit by Segment for Fiscal 2021

FY '20: Apr. 1, 2019 – Mar. 31, 2020  
 FY '21: Apr. 1, 2020 – Mar. 31, 2021  
 FY '22: Apr. 1, 2021 – Mar. 31, 2022

## 1. Financial Results

(Consolidated)		(Billions of yen, year-on-year % change)					
		FY '20 (Actual)		FY '21 (Actual)		FY '22 (Forecast)	
Revenue		4,462.5	(-1)	4,191.4	(-6)	4,470.0	(+7)
	Consolidated to non-consolidated ratio	1.69		1.70			
Operating profit		259.6	(-11)	230.1	(-11)	260.0	(+13)
Profit before income taxes		281.9	(-11)	258.7	(-8)	285.0	(+10)
Net profit attributable to Mitsubishi Electric Corp. stockholders		221.8	(-2)	193.1	(-13)	210.0	(+9)
	Consolidated to non-consolidated ratio	1.41		1.04			

## 2. Revenue and Operating Profit by Segment

		(Billions of yen, year-on-year % change)					
		FY '20 (Actual)		FY '21 (Actual)		FY '22 (Forecast)	
Energy and Electric Systems	Revenue	1,307.3	(+1)	1,270.2	(-3)	1,280.0	(+1)
	Operating profit	82.3	(0)	108.9	(+32)	85.0	(-22)
Industrial Automation Systems	Revenue	1,349.4	(-8)	1,248.5	(-7)	1,410.0	(+13)
	Operating profit	68.9	(-52)	40.5	(-41)	86.0	(+112)
Information and Communication Systems	Revenue	455.5	(+7)	380.1	(-17)	390.0	(+3)
	Operating profit	26.4	(+116)	16.4	(-38)	16.0	(-3)
Electronic Devices	Revenue	208.7	(+4)	205.2	(-2)	240.0	(+17)
	Operating profit	8.7	(+503)	6.2	(-28)	10.0	(+59)
Home Appliances	Revenue	1,090.2	(+2)	1,038.3	(-5)	1,100.0	(+6)
	Operating profit	78.2	(+32)	75.7	(-3)	81.0	(+7)
Others	Revenue	659.6	(-3)	603.0	(-9)	620.0	(+3)
	Operating profit	26.0	(+8)	13.6	(-48)	15.0	(+10)
Subtotal	Revenue	5,071.0	(-1)	4,745.6	(-6)	5,040.0	(+6)
	Operating profit	290.6	(-10)	261.6	(-10)	293.0	(+12)
Eliminations and corporate	Revenue	-608.5		-554.2		-570.0	
	Operating profit	-31.0		-31.4		-33.0	
Consolidated total	Revenue	4,462.5	(-1)	4,191.4	(-6)	4,470.0	(+7)
	Operating profit	259.6	(-11)	230.1	(-11)	260.0	(+13)

\*The impact of COVID-19 on FY '21 is analyzed as a decrease in revenue by about 400 billion yen and a loss of operating profit by about 45 billion yen.

## 3. Overseas Revenue by Segment

		(Billions of yen, year-on-year % change)			
		FY '20 (Actual)		FY '21 (Actual)	
Energy and Electric Systems		396.7	(-4)	343.6	(-13)
Industrial Automation Systems		754.1	(-10)	725.4	(-4)
Information and Communication Systems		13.2	(-6)	9.0	(-32)
Electronic Devices		108.5	(+1)	112.1	(+3)
Home Appliances		563.3	(-1)	554.3	(-2)
Others		16.0	(-3)	15.9	(-1)
	Consolidated total	1,852.1	(-6)	1,760.5	(-5)
	Ratio of overseas revenue to total revenue	41.5%		42.0%	

## 4. Overseas Revenue by Region

		(Billions of yen, year-on-year % change)			
		FY '20 (Actual)		FY '21 (Actual)	
North America		432.0	(+1)	379.2	(-12)
	China	420.5	(-14)	481.8	(+15)
	Other than China	499.4	(-5)	444.6	(-11)
Asia (excluding Japan)		919.9	(-9)	926.5	(+1)
Europe		437.2	(-4)	391.6	(-10)
Others		62.9	(-5)	63.1	(0)
	Consolidated total	1,852.1	(-6)	1,760.5	(-5)

## 5. Overseas Production Volume

	(%)	
	FY '20 (Actual)	FY '21 (Actual)
Ratio of consolidated revenue	28.5	28.8
Ratio of overseas revenue	56.2	58.2

## 6. Orders by Segment

(Consolidated)		(Billions of yen, year-on-year % change)	
	FY '20 (Actual)	FY '21 (Actual)	
Energy and Electric Systems	1,348.8 (+4)	1,167.9 (-13)	
Industrial Automation Systems	1,358.0 (-5)	1,309.6 (-4)	
Information and Communication Systems	448.8 (+7)	380.2 (-15)	
Electronic Devices	221.6 (+11)	226.0 (+2)	

\*Home Appliances and Others segments have few products made on order, thus not included in the chart above.

## 7. Foreign Exchange Rates for Recording Revenue and Impact of Exchange Rate Fluctuations on Revenue

		FY '20 (Actual)	FY '21 (Actual)	FY '22 (Forecast)
Average exchange rate	US\$	¥109	¥106	¥105
	Euro	¥121	¥124	¥125
	CNY	¥15.6	¥15.7	¥16.5
Impact of exchange rate fluctuations on revenue	Consolidated total	About ¥62.0 billion decrease	About ¥13.0 billion decrease	
	US\$	About ¥9.0 billion decrease	About ¥13.0 billion decrease	
	Euro	About ¥20.0 billion decrease	About ¥8.0 billion increase	
	CNY	About ¥17.0 billion decrease	About ¥1.0 billion increase	

## 8. Capital Expenditures

		(Billions of yen, year-on-year % change)		
	FY '20 (Actual)	FY '21 (Actual)	FY '22 (Forecast)	
Energy and Electric Systems	26.4 (-25)	27.5 (+4)		
Industrial Automation Systems	96.8 (-2)	33.7 (-65)		
Information and Communication Systems	19.5 (-21)	16.2 (-17)		
Electronic Devices	32.2 (-42)	10.8 (-66)		
Home Appliances	34.4 (-10)	17.9 (-48)		
Others	15.8 (+151)	3.7 (-77)		
Common	9.1 (-12)	6.7 (-26)		
Consolidated total	234.2 (-13)	116.5 (-50)	210.0 (+80)	

\*The figures in the table above do not include real estate leasing, etc.

## 9. Depreciation and Other

		(Billions of yen, year-on-year % change)		
	FY '20 (Actual)	FY '21 (Actual)	FY '22 (Forecast)	
Consolidated	149.6 (-3)	155.7 (+4)	170.0 (+9)	

\*The figures in the table above do not include real estate leasing, etc.

## 10. Research and Development Expenditures

		(Billions of yen, year-on-year % change)		
	FY '20 (Actual)	FY '21 (Actual)	FY '22 (Forecast)	
Energy and Electric Systems	35.1 (+1)	34.7 (-1)		
Industrial Automation Systems	67.4 (-5)	60.4 (-11)		
Information and Communication Systems	13.4 (-12)	8.8 (-34)		
Electronic Devices	12.5 (-11)	10.4 (-16)		
Home Appliances	44.9 (+3)	42.3 (-6)		
Others/Common	33.2 (-2)	33.7 (+1)		
Consolidated	206.8 (-3)	190.5 (-8)	208.0 (+9)	
Ratio of revenue	4.6	4.5	4.7	

\* Research and development expenditures in the cost of production are also included.

**11. Bonds and Borrowings**

(Billions of yen, %)

	FY '20 (Actual)	FY '21 (Actual)
Consolidated	267.0	248.8
Ratio of total assets	6.1	5.2

**12. Number of Employees**

(Persons)

	End of FY '20 (Actual)	End of FY '21 (Actual)	End of FY '22 (Forecast)
Consolidated	146,518	145,653	
Non-consolidated	35,649	36,162	36,895
Subsidiaries	203 companies 110,869	205 companies 109,491	
Domestic subsidiaries	95 companies 56,602	96 companies 56,523	
Overseas subsidiaries	108 companies 54,267	109 companies 52,968	

FY '20: Apr. 1, 2019 – Mar. 31, 2020  
 FY '21: Apr. 1, 2020 – Mar. 31, 2021

<Reference>

**1. Quarterly Financial Results for Fiscal 2021**

(Consolidated)

(Billions of yen, year-on-year % change)

	FY '20 (Actual)					FY '21 (Actual)							
	1st Half	Q3	Q4	Full year		1st Half	Q3	Q4	Full Year				
Revenue	2,182.5	1,067.6	1,212.3	4,462.5	(-1)	1,902.0	(-13)	1,038.5	(-3)	1,250.8	(+3)	4,191.4	(-6)
Operating profit	114.2	68.0	77.4	259.6	(-11)	61.3	(-46)	76.3	(+12)	92.4	(+19)	230.1	(-11)
Profit before income taxes	124.0	74.7	83.2	281.9	(-11)	75.6	(-39)	82.6	(+11)	100.4	(+21)	258.7	(-8)
Net profit attributable to Mitsubishi Electric Corp. stockholders	91.2	68.4	62.1	221.8	(-2)	48.2	(-47)	59.5	(-13)	85.3	(+37)	193.1	(-13)

**2. Quarterly Revenue and Operating Profit by Segment for Fiscal 2021**

(Billions of yen, year-on-year % change)

		FY '20 (Actual)					FY '21 (Actual)							
		1st Half	Q3	Q4	Full year		1st Half	Q3	Q4	Full Year				
Energy and Electric Systems	Revenue	592.1	321.2	393.9	1,307.3	(+1)	564.7	(-5)	303.2	(-6)	402.3	(+2)	1,270.2	(-3)
	Operating profit	20.4	27.0	34.8	82.3	(0)	26.2	(+28)	32.4	(+20)	50.2	(+44)	108.9	(+32)
Industrial Automation Systems	Revenue	686.2	329.7	333.3	1,349.4	(-8)	548.6	(-20)	343.5	(+4)	356.4	(+7)	1,248.5	(-7)
	Operating profit	41.2	17.6	10.0	68.9	(-52)	1.7	(-96)	26.5	(+50)	12.2	(+22)	40.5	(-41)
Information and Communication Systems	Revenue	199.0	103.0	153.5	455.5	(+7)	165.5	(-17)	78.2	(-24)	136.3	(-11)	380.1	(-17)
	Operating profit	4.7	6.4	15.3	26.4	(+116)	4.8	(+3)	1.1	(-82)	10.4	(-32)	16.4	(-38)
Electronic Devices	Revenue	103.1	51.2	54.3	208.7	(+4)	100.5	(-2)	48.3	(-6)	56.3	(+4)	205.2	(-2)
	Operating profit (loss)	1.0	4.4	3.1	8.7	(+503)	5.8	(+458)	1.7	(-62)	-1.2	(-)	6.2	(-28)
Home Appliances	Revenue	581.7	248.9	259.4	1,090.2	(+2)	503.7	(-13)	251.2	(+1)	283.3	(+9)	1,038.3	(-5)
	Operating profit	53.2	16.4	8.5	78.2	(+32)	35.5	(-33)	21.9	(+33)	18.2	(+115)	75.7	(-3)
Others	Revenue	316.2	164.0	179.3	659.6	(-3)	272.4	(-14)	152.4	(-7)	178.2	(-1)	603.0	(-9)
	Operating profit	9.5	6.6	9.9	26.0	(+8)	1.9	(-79)	3.8	(-42)	7.8	(-21)	13.6	(-48)
Subtotal	Revenue	2,478.5	1,218.4	1,374.0	5,071.0	(-1)	2,155.6	(-13)	1,176.9	(-3)	1,413.0	(+3)	4,745.6	(-6)
	Operating profit	130.2	78.6	81.8	290.6	(-10)	76.2	(-41)	87.6	(+11)	97.7	(+20)	261.6	(-10)
Eliminations and corporate	Revenue	-296.0	-150.8	-161.6	-608.5		-253.6		-138.3		-162.2		-554.2	
	Operating profit	-15.9	-10.6	-4.4	-31.0		-14.9		-11.2		-5.2		-31.4	
Consolidated total	Revenue	2,182.5	1,067.6	1,212.3	4,462.5	(-1)	1,902.0	(-13)	1,038.5	(-3)	1,250.8	(+3)	4,191.4	(-6)
	Operating profit	114.2	68.0	77.4	259.6	(-11)	61.3	(-46)	76.3	(+12)	92.4	(+19)	230.1	(-11)